

GREGORY STEWART, CPA

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SENIOR FINANCE EXECUTIVE

**Financial Planning & Analysis / Strategic Leadership / Key International Experience
Identifying & Eliminating Risks to Save Expenses, Drive Revenue & Improve Organizational Performance**

Senior finance executive successful in supporting global audits, reducing risk, saving revenue, improving operational performance, directing financial teams, and helping organizations manage critical issues. Combines strong financial and analytical competencies with proven success in collaborating with C-level executives to facilitate organizational goals and business objectives. Delivered significant cost savings by identifying risks and creating systems and programs that enhance organizational efficiency, performance, and productivity. Highly effective communicator who aligns with, educates, and persuades senior leaders and staff.

Core Competencies:

Financial Planning / International Business / Project Management / Budgeting & Forecasting / Training & Development
Internal Audits / Financial Analysis / Negotiations / Team Leadership / Mergers & Acquisitions Presentations / P&L

**Fluent German
Master of Business Administration (MBA)**

PROFESSIONAL EXPERIENCE

XYZ Corp., Inc., New York, NY

2003 to Present

Top 10 global services firm with offices in more than 50 countries – Company generates approximately \$1.5 billion in annual revenue and employs 4,500+ professionals, and support staff.

DIRECTOR, FINANCIAL PLANNING & ANALYSIS (2010 to Present)

MANAGER, FINANCIAL REPORTING & ANALYSIS (2005 to 2010)

BUSINESS ANALYST (2003 to 2005)

Recruited to prepare financial reporting, productivity, business, and ad-hoc analysis. Provided outstanding analytical research and strategic financial insights; consequently **promoted within 24-months** to lead senior finance team and provide monthly productivity analysis and key financial metrics to senior executives. **Promoted again in 2010** to create/manage annual budget, build financial models, and develop forecasts. Selected accomplishments throughout highly successful tenure include:

- Pioneered and led solution implementation program that provides budget analysis and reporting capabilities across the firm's international business divisions.
- Championed financial improvement initiative that provides strategic analysis, reporting, and financial metrics that are **projected to save the organization more than \$4 million by 2014.**
- Improved revenue forecast by building new business model that identifies potential issues and facilitates corrections.
- **Increased revenue by nearly \$1.5 million** by identifying client pricing issues, recommending strategic solutions, and preparing billings analysis.
- Improved reporting efficiency by leading key project implementation that automated numerous key performance indicators (KPI); one of the firm's most successful automations efforts.
- Analyzed potential areas of improvement, identified unplanned discounts, and presented findings/recommended solutions to executive management; **efforts resulted in a 32% cost reduction.**
- Dramatically improved efficiency throughout company-wide analysis by managing key risk project; maximized use of financial and database systems.

123 Business Group, New York, NY 1997 to 2003
Top-tier global legal services firm with 10,000+ employees (including 3,700 lawyers) in 69 offices throughout 41 countries. Company generates more than \$2 billion in annual revenue.

SENIOR INTERNAL AUDITOR (2001 to 2003)

INTERNAL AUDITOR (1999 to 2001)

STAFF ACCOUNTANT (1997 to 1999)

Successful 6-year tenure with top-tier business services firm. Hired in 1997 as a Staff Accountant to prepare financials, reporting, and analysis. **Promoted rapidly based on strong performance. Promoted again in 2001** to lead internal audits. Responsible for global reporting and analysis and was a key member of the Client Services group. Selected accomplishments included.

- Spearheaded planning and execution of numerous global audits, provided strategic direction, and **led audit team to successfully identify issues and reduce company risk**. Personally presented findings and recommended solutions to executive management.
- Significantly reduced risk and improved global efficiencies (streamlined worldwide accounting procedures) by identifying financial issues and developing and implementing strategic restructuring initiatives.
- Selected to participate in major client implementation project (Europe/Asia); instrumental in reconciling issues during system implementation and successfully completed project on-time and under budget.
- Trained, developed, mentored, and led Internal Audit staff to achieve business objectives, deliver outstanding results, and consistently exceed the firm's expectations.
- Improved operational procedures to reduce cost and increase revenue by analyzing global business/information processes efficiencies and recommending viable solution improvements.

PREVIOUS PROFESSIONAL EXPERIENCE

PRIVAT EQUITY ACCOUNTANT – Name of Firm, New York, NY (1996-1997)

Successfully calculated NAV for the firm's fixed income, equity, and money market funds. Prepared and analyzed quarterly and annual schedules, and assisted in the preparation of semi-annual fund financial statements.

EDUCATION / PROFESSIONAL DEVELOPMENT / ORGANIZATIONS / TECHNOLOGY

MBA – Economics, Administration, and Corporate Entrepreneurship

NAME OF GRADUATE SCHOOL OF BUSINESS, City, State (2006)

BS – Accounting / Finance

UNIVERSITY OF STATE AT CITY, City, State (1998)

Certified Public Accountant (CPA), State of New York

MEMBER, American Institute of Certified Public Accountants (AICPA)

Proficient in Microsoft Office (Access, Excel, Outlook, PowerPoint, and Word), Elite Legal Billing System and Financial Management System, Clarity Systems (Budgeting/Forecasting & Financial Reporting), Redwood Analytics (Business Intelligence), and Crystal Reports.